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Tobacco Market Review

Fire-cured and Dark Air-cured, 2003 Crop



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Sources:

The statistics on sales and markets in this review are compiled from data obtained directly from markets and trade sources. The data on prices by grades are based on a compilation of sample information recorded from warehouse sales tickets of markets in the fire-cured and dark air-cured areas.

Cooperative Associations:

Commodity Credit Corporation loans made available to growers through cooperative associations as follows:

Type 21: Dark Tobacco Sales Cooperative, Farmville, VA 23901

Type 22: Eastern Dark-fired Tobacco Growers' Association, Springfield, TN 37172

Type 23: Western Dark-fired Tobacco Growers' Association, Murray, KY 42071

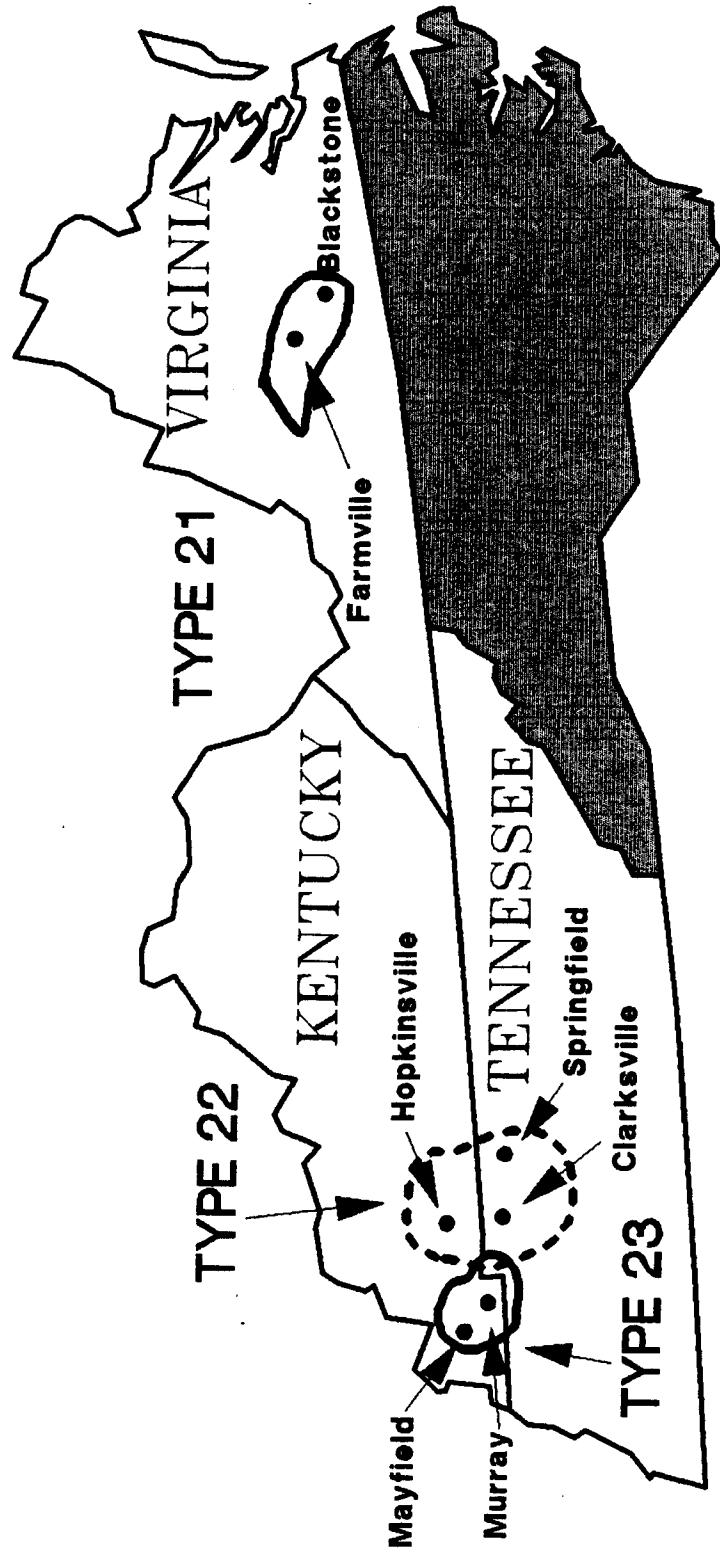
Type 35: Eastern Dark-fired Tobacco Growers' Association, Springfield, TN 37177

Western Dark-fired Tobacco Growers' Association, Murray, KY

Type 36: Stemming District Tobacco Association, Henderson, KY

FIRE-CURED TOBACCO

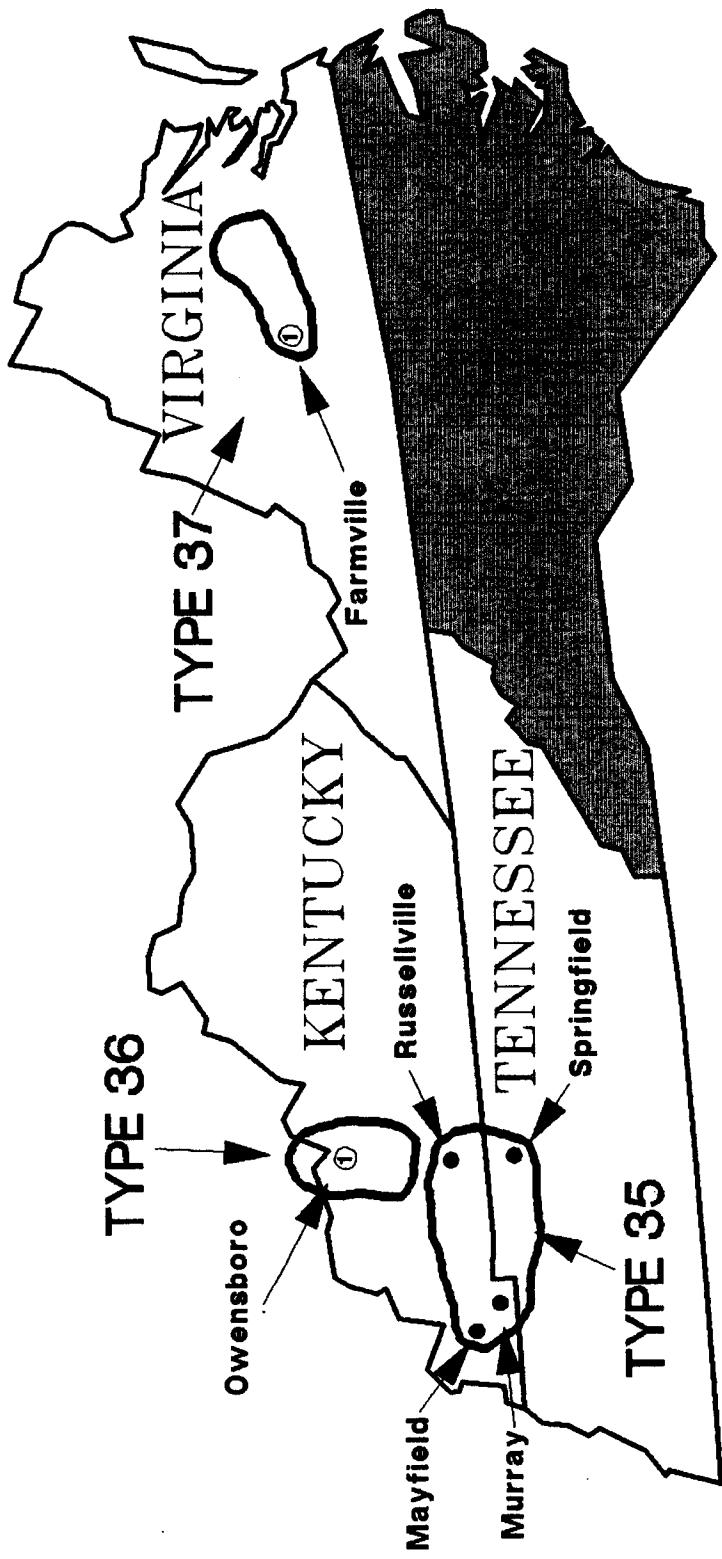
AUCTION MARKETS AND PRODUCING AREAS



1 SET OF BUYERS ROTATED AMONG THE 5 MARKETS OF TYPES 22-23
1 SET OF BUYERS ROTATED AMONG THE 2 MARKETS OF TYPE 21

Heavy lines are boundaries of producing areas.
All markets are officially inspected.

DARK AIR-CURED TOBACCO AUCTION MARKETS AND PRODUCING AREAS



Heavy lines are boundaries of producing areas.
Small numbers within circles represent number
of sets of buyers. All markets are officially
inspected.

1 SET OF BUYERS ROTATE AMONG TYPES 35 & 36 MARKETS

SUMMARY OF FIRE-CURED TOBACCO GRADES

Type 21: Virginia fire-cured - produced in the piedmont and mountain sections of Virginia.

Type 22: Eastern district fire-cured - produced in a section east of the Tennessee River in southern Kentucky and northern Tennessee.

Type 23: Western district fire-cured - produced in section between the Tennessee, Ohio, and Mississippi Rivers in western Kentucky and northwestern Tennessee.

Key to Standard Grade Marks

Group	Qualities	Colors	Sizes
A - wrappers	1 - choice	L - light brown	Inches
B - heavy leaf	2 - fine	F - medium brown	Over 28 3
C - thin leaf	3 - good	D - dark brown	20 - 28 2
X - lugs	4 - fair	M - mixed or varigated	12 - 20 1
N - nondescript	5 - low	VF - greenish medium brown 1/	
S - scrap		G - green	

Summary of Standards Grades

Wrappers		Heavy leaf						Thin leaf					
A1F	A1D	B1F	B1D					C1L	C1F	C1D	1/		
A2F	A2D	B2F	B2D					C2L	C2F	C2D			
A3F 1/	A3D 1/	B3F	B3D	B3M	B3VF 1/	B3G		C3L	C3F	C3D	C3M	C3VF 1/	C3G
		B4F	B4D	B4M	B4VF 1/	B4G		C4L	C4F	C4D	C4M	C4VF 1/	C4G
		B5F	B5D	B5M	B5VF 1/	B5G		C5L	C5F	C5D	C5M	C5VF 1/	C5G
Lugs													
X1L	X1F	X1D						N1L		Nondescript			Scrap
X2L	X2F	X2D						N1GD 2/	N1D	N1GL			S
X3L	X3F	X3D	X3M	X3VF 1/	X3G				N1GX 1/	N2			
X4L	X4F	X4D	X4M	X4VF 1/	X4G								
X5L	X5F	X5D	X5M	X5VF 1/	X5G								

Special factors "U" (unsound), "W" (wet) and "SF" (semi-fired) may be applied to all grades.
Tobacco not covered by the standard grades is designated "No-G".

Applicable U. S. Standard Sizes

Type 21			Types 22 and 23				
A1 - A2		3,2	A1 - A2	- A3			3,2
B1		3,2	B1 - B2	- B3 - B4 - B5			3,2,1
B2 - B3 - B4 - B5		3,2,1	C1 - C2	- C3 - C4 - C5			3,2,1
C1		3,2					
C2 - C3 - C4 - C5		3,2,1					
X3 - X4 - X5 - M and G 3/							

1/ Types 22 and 23 only.

2/ Type 21 only.

3/ No size is applied to these grades if tobacco is under size 2.

SUMMARY OF DARK AIR-CURED TOBACCO GRADES

Type 35: One sucker - produced in northern Tennessee and south-central Kentucky.

Type 36: Green River - produced in the Green River section of Kentucky.

Type 37: Virginia sun-cured - produced in the central section of Virginia, north of the James River.

Key to Standard Grade Marks

Group	Qualities	Colors	Sizes	
A - wrappers	1 - choice	L - light brown	Inches	
B - heavy leaf	2 - fine	F - medium brown	Over 28	3
C - thin leaf	3 - good	R - reddish brown	20 - 28	2
X - lugs	4 - fair	D - dark brown	12 - 20	1
N - nondescript	5 - low	M - mixed		
		G - green		

Summary of Standards Grades

Wrappers		Heavy leaf					Thin leaf				
A1F	A1R	B1F	B1R	B1D			C1L	C1F	C1R	C1D	
A2F	A2R	B2F	B2R	B2D			C2L	C2F	C2R	C2D	
A3F	A3R	B3F	B3R	B3D	B3M	B3G	C3L	C3F	C3R	C3D	C3M C3G
		B4F	B4R	B4D	B4M	B4G	C4L	C4F	C4R	C4D	C4M C4G
		B5F	B5R	B5D	B5M	B5G	C5L	C5F	C5R	C5D	C5M C5G
Lugs											
		X1L	X1F	X1R							
		X2L	X2F	X2R							
		X3L	X3F	X3R	X3D	X3M	X3G				
		X4L	X4F	X4R	X4D	X4M	X4G				
		X5L	X5F	X5R	X5D	X5M	X5G				
Nondescript											
		N1L	N1R	N1G							Scrap
		N2L	N2R	N2G							S

Special factors "U" (unsound), "W" (wet) may be applied to all grades in all types; "BH" to grades in types 35 and 36, and "BL" to type 35. Tobacco not covered by the standard grades is designated "No-G".

Applicable U. S. Standard Sizes

Types 35 and 36			Type 37		
A1 - A2 - A3		3,2	A1 - A2 - A3		3,2,1
B1 - B2 - B3 - B4 - B5		3,2,1	B1 - B2 - B3 - B4 - B5		3,2,1
C1 - C2 - C3 - C4 - C5		3,2,1	C1 - C2 - C3 - C4 - C5		3,2,1

Review of the 2003/2004 Marketing Season

Virginia Fire-cured - Type 21

The 2003 Virginia Fire-Cured tobacco season set another record in terms of being the smallest crop produced on record. Excessive rainfall was the major factor in the crop size since the acreage allotment was basically unchanged. A decline in quality was noted, and demand was not as good. Gross auction sales amounted to 856,492 pounds and averaged \$164.05 per hundred - down \$24.36 from last year. Bid averages for heavy leaf grades rose \$5 or \$6, and brought between \$219 and \$237 per hundred. Thin leaf offerings varied \$2 to \$25 with more losses than gains, and sold from \$62 to \$286. Lugs dropped \$13 to \$29, and averaged between \$45 and \$139. A shift to more undesirable tobacco was noted as the amount of nondescript, no-grade and unsound marketings increased to just over 10 percent of sales. Producers placed 4.1 percent of net sales into the Dark Tobacco Sales Cooperative this season.

Kentucky-Tennessee Fire-cured - Types 22-23

The 2004 auction season was highlighted by improved prices in virtually all grades, and loan receipts were the smallest percentage since the 1999 crop. Only small changes were noted in composition of marketings, while volume of auction sales was the lowest since the 1988 crop. Auction sales totaled 3.5 million pounds and averaged \$191.41 per hundred - up \$25.12 from last season. Country sales totaled 30.2 million pounds, returning \$252.07. Most of the desirable leaf grades were up \$21 to \$32, and averaged between \$227 and \$248 per hundred. Nondescript, lugs, and green leaf grades had larger increases of \$41 to \$55, and sold from \$129 to \$204. The Fire-Cured Cooperatives accepted 0.4 percent of net sales this season, compared with 11.5 percent last year.

One Sucker - Type 35

Both grade bid averages and overall desirability of marketings were lower during the 2003-04 auction season. Volume at auction floors was down, surpassing last year's record low sales. Gross auction sales totaled 1,303,682 pounds and averaged \$135.73 per hundred - down \$6.97 from last year, and was the lowest average since the 1988 crop. Country sales totaled 6.5 million pounds, averaging \$230.31. Most heavy leaf and thin leaf grades were down \$10 to \$17, and sold from \$112 to \$222 per hundred. On the other hand, lug and nondescript marketings were up \$7 to \$9, and averaged between \$39 and \$64. The most noticeable changes in composition of marketings were increases in heavy leaf and no-grade offerings, with less thin leaf.

Growers placed 7.4 percent of net sales into the loan program this season, compared with 7.7 percent last year.

Green River - Type 36

Lower bid averages, less desirable marketings, and higher loan receipts marked the 2003-04 tobacco auction season. Volume at auction set a new record low, down 14 percent from last season. Gross auction sales totaled 1,856,205 pounds, and averaged \$175.73 per hundred - a decline of \$20.11 from last year. Country sales amounted to 1,676,838 pounds, averaging \$230.62. Most bid averages were down generally \$1 to \$41, with the larger decreases centered on lugs and green colored tobacco. On a positive note, some nondescript and the more desirable thin leaf grades reported gains of \$2 to \$9 per hundred. The top bid average was \$258, with the bulk of sales ranging between \$45 and \$241 per hundred. Tobacco classified as fine and good quality declined a combined 19 percentage points to 60 percent of sales. Maturity was lower, as green (G) colored tobacco rose 11 points to 22 percent. The Type 36 Cooperative received 5.6 percent of net sales, compared with 2.5 percent last year.

Virginia Sun-cured - Type 37

Excessive rains throughout much of the growing season hindered the 2003 crop. Despite this, producers managed to present a fairly good offering of tobacco. Buyers were selective in their purchasing, and loan receipts were low. Farmville market totaled 86,327 gross pounds, and averaged \$170.72 per hundred - down \$7.00 from last season. Heavy leaf bid averages varied \$1 to \$16, and sold in a narrow range of \$220 to \$224 per hundred. Thin leaf grades posted gains of \$4 to \$7, and brought from \$117 to \$247. Lugs suffered the largest losses of \$3 to \$64, and recorded averages of \$45 to \$100 per hundred. A shift to more thin leaf and nondescript grades occurred this season. Producers placed just 1.4 percent of net sales into the Dark Tobacco Sales Cooperative during the year.

Loan levels and Quota for 2004 Crop

The loan level for Virginia fire-cured is \$163.60 per hundred pounds. Kentucky-Tennessee fire-cured - \$186.30, One Sucker and Green River - \$161.12, and Virginia sun-cured - \$145.80. Acreage allotments for Virginia fire-cured and Virginia sun-cured were basically unchanged from 2003. One Sucker and Green River dark air-cured allotments increased 3 percent, and Kentucky-Tennessee fire-cured also rose 3 percent.

Table 1. Acreage, yield and production of dark tobacco, by type and State 1/

Type and State	Area harvested		Yield		Production	
	2003	2002	2003	2002	2003	2002
	Acres		Pounds		1,000 pounds	
Type 21 Virginia	550	730	1,525	2,015	839	1,471
Types 22-23 Kentucky	5,100	4,850	3,301	3,402	16,833	16,502
Tennessee	5,600	5,390	3,006	3,142	16,836	16,935
Total	10,700	10,240	3,147	3,265	33,669	33,437
Type 35 Kentucky	2,300	2,100	2,830	3,000	6,509	6,300
Tennessee	540	510	2,400	2,600	1,296	1,326
Total	2,840	2,610	2,748	2,922	7,805	7,626
Type 36 Kentucky	1,250	1,150	2,740	2,560	3,425	2,944
Type 37 Virginia	60	70	1,400	1,655	84	116

1/ Data taken from "Annual Crop Summary", May 2004, Agricultural Statistics Board, NASS, USDA

Table 2. Opening and closing dates, number of sales days, warehouse firms and sets of buyers, by market and State

Type 21--Virginia fire-cured										
Market and State	2003/2004 season					2002/2003 season				
	Opening dates	Closing dates	Sales Days	Whse. firms	Sets of buyers	Opening dates	Closing dates	Sales days	Whse. firms	Sets of buyers
Virginia										
Blackstone	Dec. 4	Dec. 15	3	1	1/	Dec. 4	Jan. 7	3	1	1/
Farmville	Dec. 2	Jan. 7	4	1	1/	Dec. 11	Jan. 8	4	1	1/
Total type 21			2	1					2	1
Types 22 & 23--Kentucky and Tennessee fire-cured										
Tennessee										
Clarksville 2/	Jan. 16	Mar. 15	6	1	4/	Jan. 17	Mar. 12	7	2	4/
Springfield 2/	Jan. 15	Mar. 4	5	3	4/	Jan. 14	Mar. 5	6	3	4/
Total Tennessee			4	1					5	1
Kentucky										
Hopkinsville 2/	Jan. 12	Mar. 15	6	3	4/	Jan. 13	Mar. 19	8	4	4/
Mayfield 2/	Jan. 13	Feb. 25	5	2	4/	Jan. 15	Mar. 3	5	2	4/
Murray 2/	Jan. 14	Feb. 25	5	2	4/	Jan. 16	Mar. 3	5	3	4/
Total Kentucky			7	1					9	1
Total types 22&23			11	1					14	1
Total types 21-23			13	2					16	2
Type 35--One Sucker										
Kentucky										
Mayfield 2/	Dec. 4	Jan. 21	4	2	3/	Dec. 5	Jan. 30	5	2	3/
Murray 2/	Dec. 3	Jan. 21	4	2	3/	Dec. 4	Jan. 30	5	3	3/
Russellville 2/	Dec. 5	Feb. 6	6	1	3/	Dec. 6	Feb. 7	6	1	3/
Total Kentucky			5	1					6	1
Tennessee										
Springfield 2/	Dec. 1	Feb. 4	6	3	3/	Dec. 2	Feb. 7	5	3	3/
Total type 35			8	1					9	1
Type 36--Green River										
Kentucky										
Owensboro 2/	Dec. 2	Feb. 3	8	5	3/	Dec. 3	Feb. 6	8	6	3/
Total type 36				1					1	
Type 37--Virginia sun-cured										
Virginia										
Farmville	Dec. 5	Jan. 7	3	1	1	Dec. 9	Jan. 8	3	1	1
Total types 35-37			14	2					16	2

1/ Same set of buyers used for all markets.

2/ This market sells more than one type.

3/ Same set of buyers used for all markets in Types 35 and 36.

4/ Same set of buyers used for all markets in Types 22 and 23.

Table 3. Auction warehouse charges and percent of commission by type, market and State

Type, market, and State	Auction fee	Commission on gross sales	Type, market, and State	Auction fee	Commission on gross sales
Type 21 Blackstone, VA Farmville, VA	Per 100 pounds \$.75 .75	Percent 3.50 3.50	Type 35 Mayfield, KY Murray, KY	Per 100 pounds \$1.00 11.00	Percent 5.25 --
Type 22 Clarksville, TN Springfield, TN	12.00 9.50	-- --	Russellville, KY Springfield, KY	10.00 9.50	-- --
Hopkinsville, KY	10.50	--	Type 36 Owensboro, KY	5.50	2.50
Type 23 Mayfield, KY Murray, KY	1.00 11.00	5.25 --	Type 37 Farmville, VA	.75	3.50

Table 4. Average weight per lot, by type and crop year.

Crop	Type 21	Types 22 & 23	Type 35	Type 36	Type 37
	Pounds 1998 191	Pounds 495	Pounds 319	Pounds 295	Pounds 112
1999	195	474	329	334	123
2000	190	514	380	355	124
2001	199	522	382	374	129
2002	204	469	301	342	120
2003	186	463	314	341	111

Table 5. Tobacco receipts under Government loan program, by type and crop year
Fire-cured

Crop	Type 21		Types 22-23		Types 21-23	
	Receipts	Percentage of net auction sales	Receipts	Percentage of net auction sales	Receipts	Percentage of net auction sales
		1,000 pounds		Percent		1,000 pounds
1998	153	7.1	218	1.2	371	1.8
1999	407	16.5	28	.3	435	3.9
2000	307	12.4	4,580	20.3	4,887	19.5
2001	495	23.5	6,904	37.5	7,399	36.1
2002	18	1.3	488	11.5	506	9.0
2003	35	4.1	14	.4	49	1.2

Dark air-cured

Crop	Type 35		Type 36		Type 37		Types 35-37	
	Receipts	Percentage of net auction sales	Receipts	Percentage of net auction sales	Receipts	Percentage of net auction sales	Receipts	Percentage of net auction sales
		1,000 pounds		Percent		1,000 pounds		1,000 pounds
1998	62	1.9	11	.4	9	8.2	82	1.3
1999	21	.8	27	.8	22	15.4	70	1.1
2000	504	9.4	306	6.4	4	2.7	814	7.9
2001	1,584	31.0	847	23.3	38	24.9	2,469	27.7
2002	102	7.7	49	2.5	1	1.1	152	4.5
2003	86	7.4	97	5.6	1	1.4	184	6.2

Table 6. Producers' sales, value and average price, by type and crop year

Type 21 Virginia fire-cured				Type 35 One Sucker			
Crop	Sales	Value	Price per 100 pounds	Crop	Sales	Value	Price per 100 pounds
	Auction				Total		
	Pounds	Dollars	Dollars		Pounds	Dollars	Dollars
1998	2,171,190	4,204,570	193.65	1998	6,653,798	13,000,870	195.39
1999	2,472,666	4,497,601	181.89	1999	7,903,329	16,346,693	206.83
2000	2,476,190	4,055,052	163.76	2000	10,953,399	21,504,200	196.32
2001	2,101,807	3,675,149	174.86	2001	10,671,249	20,166,378	188.98
2002	1,401,612	2,640,736	188.41	2002	6,802,496	14,483,857	212.92
2003	855,606	1,403,493	164.03	2003	7,681,467	16,608,349	216.21
	Types 22 & 23				Type 36		
	Kentucky and Tennessee fire-cured				Green River		
	Auction				Auction		
1998	18,893,200	38,591,644	204.26	1998	2,925,337	5,772,464	197.33
1999	8,774,935	16,991,825	193.64	1999	3,569,606	7,083,174	198.43
2000	22,571,045	40,902,307	181.22	2000	4,787,688	9,194,280	192.04
2001	18,421,098	32,476,689	176.30	2001	3,639,892	6,246,104	171.60
2002	4,239,372	6,978,038	164.60	2002	1,978,565	3,854,484	194.81
2003	3,252,064	6,204,869	190.80	2003	1,740,097	3,056,483	175.65
	Types 22 & 23				Type 36		
	Kentucky and Tennessee fire-cured				Green River		
	Country				Country		
1998	18,068,732	43,977,861	243.39	1998	--	--	--
1999	26,373,912	63,769,803	241.79	1999	--	--	--
2000	26,063,217	64,442,183	247.25	2000	--	--	--
2001	24,967,007	61,485,454	246.27	2001	520,969	1,213,043	232.84
2002	29,255,157	72,732,799	248.62	2002	966,073	2,211,747	228.94
2003	30,228,365	76,197,907	252.07	2003	1,676,838	3,867,143	230.62
	Types 22 & 23				Type 36		
	Kentucky and Tennessee fire-cured				Green River		
	Total				Total		
1998	36,961,932	82,569,505	223.39	1998	2,925,337	5,772,464	197.33
1999	35,148,847	80,761,628	229.77	1999	3,569,606	7,083,174	198.43
2000	48,634,262	105,344,490	216.61	2000	4,787,688	9,194,280	192.04
2001	43,388,105	93,962,143	216.56	2001	4,160,861	7,459,147	179.27
2002	33,494,529	79,710,837	237.98	2002	2,944,638	6,066,231	206.01
2003	33,480,429	82,402,776	246.12	2003	3,416,935	6,923,626	202.63
	Types 21-23				Type 37		
	Total fire-cured				Virginia sun-cured		
	Total				Auction		
1998	39,133,122	86,774,075	221.74	1998	106,627	182,222	170.90
1999	37,621,513	85,259,229	226.62	1999	140,713	223,621	158.92
2000	51,110,452	109,399,542	214.05	2000	160,427	285,093	177.71
2001	45,489,912	97,637,292	214.64	2001	152,842	257,527	168.49
2002	34,896,141	82,351,573	235.99	2002	110,619	196,597	177.72
2003	34,336,035	83,806,269	244.08	2003	86,327	147,376	170.72
	Type 35				Types 35-37		
	One Sucker				Total dark air-cured		
	Auction				Total		
1998	3,332,390	5,759,058	172.82	1998	9,685,762	18,955,556	195.71
1999	2,836,585	4,925,555	173.64	1999	11,613,648	23,653,488	203.67
2000	5,349,821	8,887,114	166.12	2000	15,901,514	30,983,573	194.85
2001	5,110,173	7,615,145	149.02	2001	14,984,952	27,883,052	186.07
2002	1,322,379	1,894,755	143.28	2002	9,857,753	20,746,685	210.46
2003	1,162,980	1,595,575	137.20	2003	11,184,729	23,679,351	211.71
	Type 35						
	One Sucker						
	Country						
1998	3,321,408	7,241,812	218.03				
1999	5,066,744	11,421,138	225.41				
2000	5,603,578	12,617,086	225.16				
2001	5,561,076	12,551,233	225.70				
2002	5,480,117	12,589,102	229.72				
2003	6,518,487	15,012,774	230.31				

Table 7. Gross sales and resales, by type and crop year

Type 21 -- Virginia fire-cured						
Crop	Gross sales			Resales		
	Sales	Pounds	Value	Price per 100 pounds	Resales	Price per 100 pounds
1998	2,175,279	4,211,045	193.59	4,089	158.35	.2
1999	2,518,354	4,556,204	180.92	45,688	128.27	1.8
2000	2,479,338	4,060,839	163.79	3,148	183.83	.1
2001	2,111,384	3,696,580	175.08	9,577	223.78	.4
2002	1,401,612	2,640,736	188.41	--	--	--
2003	856,492	1,405,100	164.05	886	181.38	.1
Types 22 & 23 -- Kentucky and Tennessee fire-cured						
1998	19,696,701	40,119,297	203.69	803,501	190.12	4.1
1999	9,155,661	17,778,673	194.18	380,726	206.67	4.2
2000	23,066,367	41,858,232	181.47	495,322	192.99	2.1
2001	18,832,016	33,309,434	176.88	410,918	202.65	2.2
2002	4,468,754	7,431,306	166.29	229,382	197.60	5.1
2003	3,545,085	6,785,761	191.41	293,021	198.24	8.3
Type 35 -- One Sucker						
1998	3,479,844	6,003,120	172.51	147,454	165.52	4.2
1999	3,040,119	5,267,908	173.28	203,534	168.20	6.7
2000	5,475,206	9,106,885	166.33	125,385	175.28	2.3
2001	5,207,288	7,779,481	149.40	97,115	169.22	1.9
2002	1,386,053	1,977,835	142.70	63,674	130.48	4.6
2003	1,303,682	1,769,490	135.73	140,702	123.61	10.8
Type 36 -- Green River						
1998	3,040,333	5,997,637	197.27	114,996	195.81	3.8
1999	3,776,134	7,479,764	198.08	206,528	192.03	5.5
2000	5,215,466	10,058,582	192.86	427,778	202.04	8.2
2001	3,848,248	6,668,910	173.30	208,356	202.92	5.4
2002	2,145,951	4,202,557	195.84	167,386	207.95	7.8
2003	1,856,205	3,261,998	175.73	116,108	177.00	6.3
Type 37 -- Virginia sun-cured						
1998	106,627	182,222	170.90	--	--	--
1999	141,043	224,364	159.07	330	225.15	.2
2000	160,427	285,093	177.71	--	--	--
2001	152,842	257,527	168.49	--	--	--
2002	110,619	196,597	177.72	--	--	--
2003	86,327	147,376	170.72	--	--	--
Types 21-23 -- total fire-cured						
1998	21,871,980	44,330,342	202.68	807,590	189.96	3.7
1999	11,674,015	22,334,877	191.32	426,414	198.27	3.7
2000	25,545,705	45,919,071	179.75	498,470	192.93	2.0
2001	20,943,400	37,006,014	176.70	420,495	203.14	2.0
2002	5,870,366	10,072,042	171.57	229,382	197.60	3.9
2003	4,401,577	8,190,861	186.09	293,907	198.19	6.7
Types 35-37 -- total dark air-cured						
1998	6,626,804	12,182,979	183.84	262,450	178.79	4.0
1999	6,957,296	12,972,036	186.45	410,392	180.24	5.9
2000	10,851,099	19,450,560	179.25	553,163	195.98	5.1
2001	9,208,378	14,705,918	159.70	305,471	192.21	3.3
2002	3,642,623	6,376,989	175.07	231,060	186.60	6.3
2003	3,246,214	5,178,864	159.54	256,810	147.75	7.9

Table 8. Producers' sales, by type, market, State and crop year

Type 21--Virginia fire-cured

Market and State	2003 Crop			2002 Crop		
	Sales	Value	Price per 100 pounds	Sales	Value	Price per 100 pounds
Pounds	Dollars	Dollars	Pounds	Dollars	Dollars	Dollars
Virginia						
Blackstone	279,487	426,218	152.50	432,529	756,015	174.79
Farmville	576,119	977,275	169.63	969,083	1,884,721	194.48
Total type 21	855,606	1,403,493	164.03	1,401,612	2,640,736	188.41

Types 22 & 23--Kentucky and Tennessee fire-cured

Tennessee						
Clarksville	271,053	440,799	162.62	600,224	975,258	162.48
Springfield	708,406	1,319,924	186.32	881,137	1,273,856	144.57
Total Tennessee	979,459	1,760,723	179.76	1,481,361	2,249,114	151.83
Kentucky						
Hopkinsville	1,037,046	1,882,766	181.55	1,174,361	1,826,037	155.49
Mayfield	912,687	1,899,048	208.07	1,153,934	2,142,534	185.67
Murray	322,872	662,332	205.14	429,716	760,353	176.94
Total Kentucky	2,272,605	4,444,146	195.55	2,758,011	4,728,924	171.46
Total types 22&23	3,252,064	6,204,869	190.80	4,239,372	6,978,038	164.60

Type 35--One Sucker

Kentucky						
Mayfield	290,368	447,111	153.98	323,707	497,701	153.75
Murray	29,505	39,316	133.25	64,396	98,003	152.19
Russellville	430,444	582,269	135.27	511,201	747,238	146.17
Total Kentucky	750,317	1,068,696	142.43	899,304	1,342,942	149.33
Tennessee						
Springfield	412,663	526,879	127.68	423,075	551,813	130.43
Total type 35	1,162,980	1,595,575	137.20	1,322,379	1,894,755	143.28

Type 36--Green River

Kentucky						
Owensboro	1,740,097	3,056,483	175.65	1,978,565	3,854,484	194.81

Type 37--Virginia sun-cured

Virginia						
Farmville	86,327	147,376	170.72	110,619	196,597	177.72
Fire-cured mkt.	--	--	--	--	--	--
Total type 37	86,327	147,376	170.72	110,619	196,597	177.72

Table 9. Gross sales, by type, market, State and crop year

Type 21--Virginia fire-cured

Market and State	2003 Crop			2002 Crop		
	Gross Sales	Value	Price per 100 pounds	Gross Sales	Value	Price per 100 pounds
Pounds	Dollars	Dollars	Pounds	Dollars	Dollars	Dollars
Virginia						
Blackstone	279,487	426,218	152.50	432,529	756,015	174.79
Farmville	577,005	978,882	169.65	969,083	1,884,721	194.48
Total type 21	856,492	1,405,100	164.05	1,401,612	2,640,736	188.41

Types 22 & 23--Kentucky and Tennessee fire-cured

Tennessee						
Clarksville	272,815	442,899	162.34	600,224	975,258	162.48
Springfield	709,940	1,321,933	186.20	881,829	1,275,482	144.64
Total Tennessee	982,755	1,764,832	179.58	1,482,053	2,250,740	151.87
Kentucky						
Hopkinsville	1,185,638	2,197,627	185.35	1,301,995	2,094,779	160.89
Mayfield	1,035,639	2,123,881	205.08	1,243,362	2,307,426	185.58
Murray	341,053	699,421	205.08	441,344	778,361	176.36
Total Kentucky	2,562,330	5,020,929	195.95	2,986,701	5,180,566	173.45
Total types 22&23	3,545,085	6,785,761	191.41	4,468,754	7,431,306	166.29

Type 35--One Sucker

Kentucky						
Mayfield	348,197	545,898	156.78	355,756	551,370	154.99
Murray	31,075	41,655	134.05	64,396	98,003	152.19
Russellville	472,503	619,321	131.07	528,343	762,135	144.25
Total Kentucky	851,775	1,206,874	141.69	948,495	1,411,508	148.82
Tennessee						
Springfield	451,907	562,616	124.50	437,558	566,327	129.43
Total type 35	1,303,682	1,769,490	135.73	1,386,053	1,977,835	142.70

Type 36--Green River

Kentucky						
Owensboro	1,856,205	3,261,998	175.73	2,145,951	4,202,557	195.84

Type 37--Virginia sun-cured

Virginia						
Farmville	86,327	147,376	170.72	110,619	196,597	177.72
Fire-cured mkts.	--	--	--	--	--	--
Total type 37	86,327	147,376	170.72	110,619	196,597	177.72

Table 10. Resales, by type, market, State and crop year

Type 21--Virginia fire-cured

Market and State	2003 Crop			2002 Crop		
	Resales	Price per 100 pounds	Percent of gross	Resales	Price per 100 pounds	Percent of gross
Virginia	Pounds	Dollars		Pounds	Dollars	
Blackstone	--	--	--	--	--	--
Farmville	886	181.38	.2	--	--	--
Total type 21	886	181.38	.2	--	--	--

Types 22 & 23--Kentucky and Tennessee fire-cured

Tennessee						
Clarksville	1,762	119.18	.6	--	--	--
Springfield	1,534	130.96	.2	692	234.97	.1
Total Tennessee	3,296	124.67	.3	692	234.97	.1
Kentucky						
Hopkinsville	148,592	211.90	12.5	127,634	210.56	9.8
Mayfield	122,952	182.86	11.9	89,428	184.39	7.2
Murray	18,181	204.00	5.3	11,628	154.87	2.6
Total Kentucky	289,725	199.08	11.3	228,690	197.49	7.7
Total types 22&23	293,021	198.24	8.3	229,382	197.60	5.1

Type 35--One Sucker

Kentucky						
Mayfield	57,829	170.83	16.6	32,049	167.46	9.0
Murray	1,570	148.98	5.1	--	--	--
Russellville	42,059	88.10	8.9	17,142	86.90	3.2
Total Kentucky	101,458	136.19	11.9	49,191	139.39	5.2
Tennessee						
Springfield	39,244	91.06	8.7	14,483	100.21	3.3
Total type 35	140,702	123.61	10.8	63,674	130.48	4.6

Type 36--Green River

Kentucky						
Owensboro	116,108	177.00	6.3	167,386	207.95	7.8

Type 37--Virginia sun-cured

Virginia						
Farmville	--	--	--	--	--	--
Fire-cured mkts.	--	--	--	--	--	--
Total type 37	--	--	--	--	--	--

Table 11. Average prices and advance loan rates at auction per 100 pounds, by group and grade 1/

Type 21 - Virginia fire-cured

Group and grade	2003 crop		Group and grade	2003 crop		Group and grade	2003 crop	
	Season average	Advance rate		Season average	Advance rate		Season average	Advance rate
Dollars						Dollars		
Wrappers								
A1F 3	--	259	B4G 2	--	99	C4M 2	156	124
2	--	259	1	--	89	1	178	117
A2F 3	--	253	B5G 3	--	89	C5M 3	--	99
2	--	253	2	--	89	2	119	99
A1D 3	--	255	1	--	79	1	97	91
2	--	255				C3G 3	--	96
A2D 3	--	250				2	--	96
2	--	250	Thin Leaf			1	--	89
			C1L 3	--	247	C4G 3	--	96
			2	--	247	2	120	96
Heavy Leaf			C2L 3	--	239	1	--	85
B1F 3	--	249	2	--	239	C5G 3	--	85
2	--	249	1	--	233	2	96	85
B2F 3	--	240	C3L 3	--	229	1	--	75
2	--	239	2	235	229			
1	--	236	1	--	219			
B3F 3	--	229	C4L 3	--	195	Lugs		
2	237	229	2	211	195	X1L	--	120
1	--	224	1	--	189	X2L	--	110
B4F 3	--	197	C5L 3	--	181	X3L	--	100
2	219	195	2	200	181	X4L	--	90
1	--	191	1	--	175	X5L	--	0
B5F 3	--	184	C1F 3	--	247	X1F	--	120
2	--	184	2	296	253	X2F	--	110
1	--	181	C2F 3	--	239	X3F	180	100
B1D 3	--	227	2	286	247	X4F	139	90
2	--	227	1	--	229	X5F	60	0
B2D 3	--	204	C3F 3	--	229	X1D	--	110
2	--	204	2	237	227	X2D	--	100
1	--	194	1	--	221	X3D	--	90
B3D 3	--	184	C4F 3	--	199	X4D	--	80
2	--	184	2	216	199	X5D	--	0
1	--	177	1	205	189	X3M	145	86
B4D 3	--	157	C5F 3	--	184	X3M 2	2/	0
2	--	157	2	192	179	X4M	105	84
1	--	149	1	184	177	X4M 2	2/	0
B5D 3	--	137	C2D 3	--	119	X5M	45	0
2	--	137	2	--	119	X5M 2	2/	0
1	--	129	1	--	109	X3G	--	74
B3M 3	--	119	C3D 3	--	109	X3G 2	2/	0
2	--	119	2	--	109	X4G	79	64
1	--	114	1	--	99	X4G 2	2/	0
B4M 3	--	111	C4D 3	--	99	X5G	47	0
2	--	111	2	107	99	X5G 2	2/	0
1	--	104	1	--	91			
B5M 3	--	94	C5D 3	--	86	Nondescript		
2	--	94	2	102	86			
1	--	84	1	92	76	N1L	37	0
B3G 3	--	101	C3M 3	--	130	N1D	32	0
2	--	101	2	--	130	N1GL	36	0
1	--	94	1	--	125	N1GD	38	0
B4G 3	--	99	C4M 3	--	120	N2	30	0

See footnotes on page 19.

Table 11. Average prices and advance loan rates at auction per 100 pounds, by group and grade 1/ --Continued

Type 22 and 23 – Kentucky and Tennessee fire-cured

Group and grade	2003 crop		Group and grade	2003 crop		Group and grade	2003 crop				
	Season average	Advance rate		Season average	Advance rate		Season average	Advance rate			
Dollars						Dollars					
Wrappers											
A1F	3	--	269	B5VF	3	--	135	C3M	3	--	144
	2	--	269		2	206	135		2	--	144
A2F	3	--	259		1	--	120		1	--	129
	2	--	259	B3G	3	--	136	C4M	3	--	124
A3F	3	--	243		2	--	136		2	199	124
	2	--	243		1	--	121		1	--	109
A1D	3	--	269	B4G	3	180	113	C5M	3	--	99
	2	--	269		2	195	113		2	--	99
A2D	3	--	259		1	--	98		1	--	84
	2	--	259	B5G	3	200	91	C3VF	3	--	175
A3D	3	--	243		2	176	91		2	217	175
	2	--	243		1	--	76		1	--	160
								C4VF	3	205	155
									2	204	155
Heavy Leaf				Thin Leaf							
B1F	3	--	252	C1L	3	--	206		1	--	140
	2	263	252		2	--	206	C5VF	3	--	135
	1	--	237		1	--	191		2	187	135
B2F	3	270	235	C2L	3	--	201		1	--	120
	2	263	235		2	--	201	C3G	3	--	136
	1	--	220		1	--	186		2	--	136
B3F	3	251	219	C3L	3	--	191		1	--	121
	2	248	219		2	229	191	C4G	3	187	113
	1	--	204		1	--	176		2	189	113
B4F	3	240	198	C4L	3	190	176	C5G	3	158	91
	2	237	198		2	213	176		2	162	91
	1	--	183		1	--	161		1	--	76
B5F	3	226	170	CSL	3	--	151				
	2	213	170		2	180	151	Lugs			
	1	--	155		1	--	136	X1L		--	159
B1D	3	--	210	C1F	3	--	252	X2L		--	144
	2	--	210		2	269	252	X3L		--	129
	1	--	195		1	--	237	X4L		171	114
B2D	3	--	200	C2F	3	261	235	X5L		153	94
	2	--	200		2	265	235	X1F		--	169
	1	--	185		1	--	220	X2F		238	154
B3D	3	--	190	C3F	3	246	219	X3F		207	139
	2	245	190		2	245	219	X4F		176	124
	1	--	175		1	238	204	X5F		165	104
B4D	3	--	160	C4F	3	212	198	X1D		--	156
	2	216	160		2	227	198	X2D		--	141
	1	--	145		1	230	183	X3D		--	126
B5D	3	--	140	C5F	3	204	170	X4D		179	106
	2	193	140		2	208	170	X5D		151	86
	1	--	125		1	--	155	X3M		--	99
B3M	3	--	144	C1D	3	--	210	X4M		124	84
	2	--	144		2	--	210	X5M		111	64
	1	--	129		1	--	195	X3VF		201	127
B4M	3	--	124	C2D	3	--	200	X4VF		179	112
	2	--	124		2	--	200	X5VF		160	92
	1	--	109		1	--	185	X3G		--	98
B5M	3	--	99	C3D	3	--	190	X4G		164	78
	2	--	99		2	202	190	X5G		154	58
	1	--	84		1	--	175				
B3VF	3	--	175	C4D	3	--	160	Nondescript			
	2	--	175		2	192	160	N1L		137	0
	1	--	160		1	--	145	N1D		122	0
B4VF	3	236	155	C5D	3	--	140	N1GL		139	0
	2	214	155		2	181	140	N1GX		129	0
	1	--	140		1	--	125	N2		101	0

See footnotes on page 19.

Table 11. Average prices and advance loan rates at auction per 100 pounds, by group and grade 1/ -- Continued

Type 35 - One Sucker											
2003 crop			2003 crop			2003 crop					
Group and grade	Season average	Advance rate	Group and grade	Season average	Advance rate	Group and grade	Season average	Advance rate			
Wrappers	Dollars		Dollars			Dollars					
A1F	3	--	270	B3M	3	--	131	C4R	3	171	172
	2	--	270		2	143	131		2	180	172
A2F	3	--	253		1	--	116		1	--	157
	2	--	253	B4M	3	--	102	C5R	3	--	136
A3F	3	--	236		2	110	102		2	147	136
	2	--	236		1	--	87		1	--	121
A1R	3	--	270	B5M	3	--	73	C3M	3	--	131
	2	--	270		2	106	73		2	--	131
A2R	3	--	253		1	--	58		1	--	116
	2	--	253	B3G	3	--	126	C4M	3	--	102
A3R	3	--	236		2	--	126		2	113	102
	2	--	236		1	--	111		1	--	87
			B4G	3	131	97	C5M	3	--	73	
					2	120	97		2	93	73
Heavy Leaf											
B1F	3	--	254		1	--	82		1	--	58
	2	256	254	B5G	3	108	68	C3G	3	128	126
	1	--	239		2	91	68		2	--	126
B2F	3	240	235		1	--	53		1	--	111
	2	240	235					C4G	3	116	97
	1	--	220						2	112	97
B3F	3	221	213	Thin Leaf							
	2	222	213	C1L	3	--	234		1	--	82
	1	--	198		2	--	234	C5G	3	86	68
B4F	3	196	183		1	--	219		2	87	68
	2	190	183	C2L	3	--	218		1	--	53
	1	--	168		2	227	218				
B5F	3	150	146	C3L	3	224	191	Lugs			
	2	153	146		2	209	191	X1L		--	155
	1	--	131		1	--	176	X2L		--	140
B1R	3	--	241	C4L	3	179	166	X3L		122	110
	2	--	241		2	169	166	X4L		91	80
	1	--	226		1	--	151	X5L		51	0
B2R	3	--	222	C5L	3	--	126	X1F		--	164
	2	--	222		2	127	126	X2F		--	149
	1	--	207		1	--	111	X3F		127	119
B3R	3	--	201	C1F	3	265	254	X4F		101	89
	2	211	201		2	258	254	X5F		--	0
	1	--	186		1	--	239	X1R		--	164
B4R	3	199	172	C2F	3	241	235	X2R		--	149
	2	180	172		2	241	235	X3R		--	119
	1	161	157		1	--	220	X4R		100	89
B5R	3	--	136	C3F	3	219	213	X5R		--	0
	2	--	136		2	218	213	X3D		--	111
	1	--	121		1	--	198	X4D		--	81
B1D	3	--	228	C4F	3	187	183	X5D		--	0
	2	--	228		2	187	183	X3M		--	90
	1	--	213		1	--	198	X4M		61	51
B2D	3	--	211	C5F	3	--	168	X5M		57	0
	2	--	211		2	152	146	X3G		125	85
	1	--	196		1	--	146	X4G		64	46
B3D	3	--	191	C1R	3	--	131	X5G		51	0
	2	--	191		2	--	241				
	1	--	176		1	--	226				
B4D	3	--	164	C2R	3	--	222	Nondescript		32	0
	2	--	164		2	--	222	N1L		28	0
	1	--	149		1	--	207	N2L		39	0
B5D	3	--	123	C3R	3	--	201	N1R		31	0
	2	--	123		2	209	201	N2R		46	0
	1	--	108		1	--	186	N1G		39	0
								N2G		39	0

See footnotes on page 19.

Table 11. Average prices and advance loan rates at auction per 100 pounds, by group and grade 1/ -- Continued

Type 36 – Green River

Group and grade	2003 crop		Group and grade	2003 crop		Group and grade	2003 crop				
	Season average	Advance rate		Season average	Advance rate		Season average	Advance rate			
Wrappers											
A1F	3	--	270	B3M	3	--	131	C4R	3	--	172
	2	--	270		2	--	131		2	212	172
A2F	3	--	253		1	175	116		1	--	157
	2	--	253	B4M	3	--	102	C5R	3	--	136
A3F	3	--	236		2	--	102		2	--	136
	2	--	236		1	184	87		1	--	121
A1R	3	--	270	B5M	3	--	73	C3M	3	--	131
	2	--	270		2	--	73		2	--	131
A2R	3	--	253		1	--	58		1	--	116
	2	--	253	B3G	3	--	126	C4M	3	--	102
A3R	3	--	236		2	--	126		2	145	102
	2	--	236		1	--	111		1	143	87
				B4G	3	135	97	C5M	3	--	73
					2	138	97		2	97	73
Heavy Leaf											
B1F	3	--	254		1	--	82		1	--	58
	2	258	254	B5G	3	70	68	C3G	3	215	126
	1	--	239		2	96	68		2	204	126
B2F	3	243	235		1	--	53		1	--	111
	2	240	235					C4G	3	154	97
	1	--	220						2	146	97
B3F	3	229	213	C1L	3	239	234		1	--	82
	2	229	213		2	244	234	C5G	3	71	68
	1	224	198		1	--	219		2	89	68
B4F	3	205	183	C2L	3	--	218		1	--	53
	2	212	183		2	233	218				
	1	206	168		1	--	203	Lugs			
B5F	3	196	146	C3L	3	216	191	X1L		--	155
	2	158	146		2	221	191	X2L		194	140
	1	--	131		1	--	176	X3L		139	110
B1R	3	--	241	C4L	3	--	166	X4L		85	80
	2	--	241		2	201	166	X5L		50	0
	1	--	226		1	188	151	X1F		--	164
B2R	3	--	222	C5L	3	--	126	X2F		--	149
	2	242	222		2	156	126	X3F		146	119
	1	--	207		1	--	111	X4F		108	89
B3R	3	225	201	C1F	3	256	254	X5F		53	0
	2	226	201		2	255	254	X1R		--	164
	1	--	186		1	--	239	X2R		--	149
B4R	3	--	172	C2F	3	239	235	X3R		--	119
	2	204	172		2	241	235	X4R		119	89
	1	--	157		1	--	220	X5R		--	0
B5R	3	--	136	C3F	3	229	213	X3D		--	111
	2	172	136		2	228	213	X4D		--	81
	1	--	121		1	225	198	X5D		--	0
B1D	3	--	228	C4F	3	200	183	X3M		--	90
	2	--	228		2	213	183	X4M		63	51
	1	--	213		1	209	168	X5M		43	0
B2D	3	--	211	C5F	3	184	146	X3G		--	85
	2	--	211		2	176	146	X4G		57	46
	1	--	196		1	166	131	X5G		46	0
B3D	3	--	191	C1R	3	--	241				
	2	--	191		2	--	241				
	1	--	176		1	--	226	Nondescript			
B4D	3	--	164	C2R	3	--	222	N1L		40	0
	2	--	164		2	--	222	N2L		29	0
	1	--	149		1	--	207	N1R		39	0
B5D	3	--	123	C3R	3	--	201	N2R		--	0
	2	--	123		2	229	201	N1G		45	0
	1	--	108		1	--	186	N2G		37	0

See footnotes on page 19.

Table 11. Average prices and advance loan rates at auction per 100 pounds, by group and grade 1/ --Continued

Type 37, Virginia sun-cured

Group and grade	2003 crop		Group and grade	2003 crop		Group and grade	2003 crop	
	Season average	Advance rate		Season average	Advance rate		Season average	Advance rate
Wrappers								
A1F	3	--	B3M	3	--	C4R	3	--
	2	259		2	149		2	163
A2F	3	--	B4M	1	--		1	--
	2	254		3	147		2	163
A3F	3	--	B5M	2	--	C5R	3	--
	2	249		1	139		2	157
A1R	3	--	B3G	2	--	C3M	3	--
	2	259		1	137		2	154
A2R	3	--	B5G	3	--	C4M	3	--
	2	254		2	128		1	148
A3R	3	--	B4G	3	--	C3M	3	--
	2	249		1	124		2	143
				2	--		183	143
Heavy Leaf				1	--		1	--
B1F	3	--	B5G	3	--	C4M	3	--
	2	244		2	119		2	138
	1	--		1	--		1	--
B2F	3	--	B4G	2	--	C5M	3	--
	2	234		1	119		2	131
	1	--		2	--		1	--
B3F	3	--	Thin Leaf	1	--	C5M	3	--
	2	227	C1L	3	--		2	116
	240	227		2	257		1	137
	1	--		1	--		1	--
B4F	3	--	C2L	3	--		2	116
	2	203		2	237		1	--
	1	--		1	--		1	106
B5F	3	--	C2L	3	--		2	--
	2	227		2	257		1	99
	2	--		1	--		1	--
B1R	3	--	C3L	3	--	C5G	3	--
	2	199		2	251		2	89
	1	--		1	--		1	--
B2R	3	--	C4L	3	--		1	89
	2	189		2	237		1	--
	1	--		1	--		2	106
B3R	3	--	C5L	3	--		1	--
	2	189		2	237		2	99
	1	--		1	--		1	--
B4R	3	--	C1F	3	--		1	99
	2	203		2	208		2	--
	1	--		1	--		1	114
B5R	3	--	C2F	3	--		2	--
	2	199		2	208		1	109
	1	--		1	--		2	--
B1D	3	--	C3F	3	--		1	101
	2	197		2	211		2	--
	1	--		1	--		1	117
B2D	3	--	C4F	3	--		1	89
	2	192		2	217		2	--
	1	--		1	--		1	117
B3D	3	--	C5F	3	--		1	89
	2	192		2	217		2	--
	1	--		1	--		1	79
B4D	3	--	C1R	3	--		1	--
	2	187		2	211		2	0
	1	--		1	--		1	--
B5D	3	--	C2R	3	--		1	0
	2	187		2	209		2	0
	1	--		1	--		1	91
	1	--		2	212		2	--
	1	--		1	--		1	100
	1	--		2	193		2	86
	1	--		1	--		1	--
	1	--		2	193		1	43
	1	--		1	--		1	0
	1	--		2	188		1	84
	1	--		1	--		2	--
	1	--		2	177		1	84
	1	--		1	--		1	--
	1	--		2	177		1	85
	1	--		1	--		2	--
	1	--		2	171		1	40
	1	--		1	--		1	0
	1	--		2	205		1	0
	1	--		1	--		1	0
	1	--		2	205		1	0
	1	--		1	--		1	0
	1	--		2	188		1	0
	1	--		1	--		1	0
	1	--		2	195		1	0
	1	--		1	--		1	0
	1	--		2	195		1	0
	1	--		1	--		1	0
	1	--		2	188		1	0
	1	--		1	--		1	0
	1	--		2	179		1	0
	1	--		1	--		1	0
	1	--		2	179		1	0
	1	--		1	--		1	0
	1	--		2	173		1	0

1/ Grade averages are based on auction sales, including purchases at loan rates. Dashes indicate less than 5 lots were recorded for the season.

2/ These grades suspended for use since the 1999 crop.

Table 12. Percentage of gross auction sales, by group, type and crop year

Crop year	Type 21					
	A Wrappers	B Heavy leaf	C Thin leaf	X Lugs	N Nondescript	Misc. 1/
1999	--	3.1	80.5	12.1	3.8	.5
2000	--	4.4	84.2	8.1	2.9	.4
2001	--	9.9	77.2	9.7	2.2	.9
2002	--	3.3	77.1	16.7	2.3	.6
2003	--	6.0	69.6	14.1	5.2	5.1
Types 22 & 23						
1999	--	15.4	56.2	18.1	3.3	7.0
2000	--	36.9	41.6	13.2	2.7	5.6
2001	.5	38.8	37.2	16.7	2.6	4.2
2002	--	22.1	44.0	18.9	7.5	7.5
2003	--	22.2	38.2	19.8	8.4	11.3
Type 35						
1999	.1	17.8	52.2	19.8	8.4	1.6
2000	--	35.8	40.0	16.5	5.4	2.3
2001	--	33.6	37.7	15.9	5.8	7.0
2002	.1	25.4	41.2	17.3	10.7	5.3
2003	--	29.5	34.6	15.5	10.2	10.2
Type 36						
1999	--	19.5	60.6	16.6	3.2	.2
2000	--	33.7	53.8	8.7	3.0	.9
2001	--	36.8	52.2	8.9	2.1	--
2002	--	32.6	51.1	14.2	1.6	.5
2003	--	23.8	50.8	13.8	8.2	3.4
Type 37						
1999	--	8.0	62.5	16.6	6.4	6.5
2000	--	16.8	61.0	4.4	4.1	13.7
2001	--	12.8	65.7	7.6	2.4	11.5
2002	--	7.7	68.1	11.6	1.6	11.0
2003	--	6.2	69.6	8.2	5.7	10.3

Table 13. Percentage of gross auction sales, by quality, type and crop year

Crop year	Type 21					
	1 Choice	2 Fine	3 Good	4 Fair	5 Low	N Nondescript
1999	.7	1.6	27.2	41.4	24.8	3.8
2000	1.3	1.9	24.6	43.2	25.7	2.9
2001	.9	1.9	32.5	42.5	19.1	2.2
2002	.8	1.7	27.8	47.0	19.8	2.3
2003	.5	.3	19.5	40.0	29.2	5.2
Types 22 & 23						
1999	.3	3.6	22.2	49.5	14.2	3.2
2000	1.4	8.5	30.7	40.3	11.0	2.6
2001	1.5	9.9	32.9	38.3	10.6	2.6
2002	.3	5.0	22.9	40.2	16.7	7.5
2003	.9	4.9	20.9	35.5	18.1	8.4
Type 35						
1999	.2	2.3	16.3	59.0	12.1	8.4
2000	1.9	7.9	28.6	44.0	9.8	5.4
2001	.9	6.2	23.5	46.0	10.6	5.8
2002	.8	5.0	20.6	43.1	14.6	10.7
2003	1.4	4.8	19.9	41.0	12.5	10.2

See footnote on page 21.

Table 13. Percentage of gross auction sales, by quality, type and crop year
-- Continued

Crop year	Type 36						
	1 Choice	2 Fine	3 Good	4 Fair	5 Low	N Nondescript	Misc. 1/
1999	.9	5.7	30.4	52.0	7.6	3.2	.2
2000	2.5	11.3	30.9	43.3	8.1	3.0	.9
2001	2.9	11.2	28.8	45.1	9.9	2.1	--
2002	.8	17.3	36.4	35.9	7.5	1.6	.5
2003	4.3	12.4	22.1	38.1	11.5	8.2	3.4

Crop year	Type 37						
	--	2.2	15.2	33.4	36.3	6.4	6.5
1999	--	3.7	18.5	33.6	26.4	4.1	13.7
2000	--	2.9	32.5	36.4	14.3	2.4	11.5
2001	--	1.7	22.1	41.2	22.4	1.6	11.0
2002	.8	7.0	14.5	33.6	28.2	5.7	10.3

Table 14. Percentage of gross auction sales, by color, type and crop year

Crop year	Type 21								
	L	VF	F	R	D	M	G	Non.	Misc. 1/
1999	4.4	NA	54.2	NA	5.1	27.2	4.8	3.8	.5
2000	2.6	NA	50.4	NA	10.1	30.1	3.6	2.9	.4
2001	6.1	NA	58.5	NA	3.6	24.3	4.3	2.2	.9
2002	5.0	NA	68.3	NA	1.1	18.0	4.7	2.3	.6
2003	4.0	NA	55.1	NA	4.1	19.7	6.8	5.2	5.1

Crop year	Types 22 & 23								
	1999	2000	2001	2002	2003	1999	2000	2001	2002
1999	3.7	14.8	41.8	NA	NA	5.9	2.9	20.6	3.3
2000	1.1	9.4	57.7	NA	NA	10.8	.2	12.6	2.6
2001	1.0	7.7	66.9	NA	NA	4.9	.1	12.6	2.6
2002	1.5	11.1	50.9	NA	NA	4.7	.2	16.7	7.5
2003	2.4	11.2	43.6	NA	NA	4.7	.6	17.8	8.4

Crop year	Type 35								
	1999	2000	2001	2002	2003	1999	2000	2001	2002
1999	6.5	NA	34.4	4.9	--	9.5	34.6	8.4	1.6
2000	4.5	NA	46.2	12.8	.2	.5	28.1	5.4	2.3
2001	6.0	NA	50.2	6.7	--	1.3	23.0	5.8	7.0
2002	6.7	NA	43.7	7.5	--	.8	25.3	10.7	5.3
2003	5.7	NA	39.0	6.6	--	1.9	26.4	10.2	10.2

Crop year	Type 36								
	1999	2000	2001	2002	2003	1999	2000	2001	2002
1999	10.5	NA	37.3	9.2	--	8.0	31.7	3.2	.2
2000	5.6	NA	56.2	8.8	--	.9	24.6	3.0	.9
2001	4.8	NA	50.5	17.1	--	1.1	24.4	2.1	--
2002	14.0	NA	57.7	12.0	--	2.8	11.4	1.6	.5
2003	14.2	NA	44.9	4.1	--	3.0	22.2	8.2	3.4

Crop year	Type 37								
	1999	2000	2001	2002	2003	1999	2000	2001	2002
1999	5.8	NA	31.2	9.5	--	28.6	12.0	6.4	6.5
2000	.1	NA	45.2	11.9	--	17.9	7.0	4.1	13.7
2001	1.6	NA	53.9	2.8	--	23.6	4.2	2.4	11.5
2002	3.2	NA	61.3	1.4	--	16.9	4.6	1.6	11.0
2003	2.3	NA	54.0	1.0	--	14.2	12.5	5.7	10.3

1/ Includes No-grade (No-G), Wet (W) and Unsound (U). See pages 5 and 6 for key to standard grade marks.

NA - not applicable.

Table 15. Percentage distribution, by group and grade, 2003 crop 1/

Type 21, Virginia fire-cured							
Group and grade	Crop of 2003	Group and grade	Crop of 2003	Group and grade	Crop of 2003	Group and grade	Crop of 2003
Wrappers							
A1F 3	--	B3M 1	--	C4F 2	21.339	X4L	--
2	--	B4M 3	--	1	.460	X5L	--
A2F 3	--	2	--	C5F 3	--	Total XL	--
2	--	1	--	2	10.321	X1F	--
Total AF	--	B5M 3	--	1	.452	X2F	--
A1D 3	--	2	--	Total CF		X3F	.173
2	--	1	--	C2D 3	--	X4F	1.362
A2D 3	--	Total BM		2	--	X5F	.209
2	--	B3G 3	--	1	--	Total XF	1.744
Total AD	--	2	.019	C3D 3	--	X1D	--
Total A	--	1	--	2	--	X2D	--
Heavy Leaf							
B1F 3	--	B4G 3	--	1	--	X3D	--
2	.005	2	--	C4D 3	--	X4D	--
B2F 3	--	B5G 3	--	2	.405	X5D	.027
2	--	2	--	C5D 3	--	Total XD	.027
1	--	1	--	2	3.181	X3M	.121
B3F 3	--	Total BG		1	.477	X3M 2 2/	--
2	4.527	Total B		1	--	X4M	6.953
1	--	Thin Leaf					
B4F 3	--	C1L 3	--	Total CD	4.062	X4M 2 2/	--
2	1.403	2	.013	C3M 3	--	X5M	2.966
1	.026	C2L 3	--	2	--	X5M 2 2/	--
B5F 3	--	2	.036	1	--	Total XM	10.040
2	--	1	--	C4M 3	--	X3G	--
1	.017	C3L 3	--	2	3.381	X3G 2 2/	--
Total BF	5.979	2	.635	C5M 3	--	X4G	.589
B1D 3	--	1	--	2	5.809	X4G 2 2/	--
2	--	C4L 3	--	1	.209	X5G	1.659
B2D 3	--	2	2.258	Total CM		X5G 2 2/	--
2	--	1	.018	C3G 3	9.666	Total XG	2.248
1	--	C5L 3	--	2	.069	Total X	14.059
B3D 3	--	2	1.002	1	--	Nondescript	
2	--	1	--	C4G 3	--	N1L	.847
1	--	Total CL		2	1.498	N1D	1.229
B4D 3	--	C1F 3	--	1	.026	N1GL	2.274
2	--	2	.503	C5G 3	--	N1GD	.591
1	--	C2F 3	.012	2	2.870	N2	.301
B5D 3	--	2	.290	1	.045	Total N	5.241
2	--	1	--	Total CG		No-G	1.905
1	--	C3F 3	--	2	4.509	"W"	.050
Total BD	--	2	13.969	Total C		"U"	3.156
B3M 3	--	C4F 3	.045	Lugs		Grand total	100.000
2	--	X3L	--	X1L	--		
		X2L	--	X2L	--		

See footnotes on page 26.

Table 15. Percentage distribution, by group and grade, 2003 crop 1/ --Continued

Types 22 & 23 - Kentucky and Tennessee fire-cured

Group and grade	Crop of 2003	Group and grade	Crop of 2003	Group and grade	Crop of 2003	Group and grade	Crop of 2003
Wrappers							
A1F 3	--	B4D 2	.832	C3F 1	.087	C5G 1	--
2	--	1	.016	C4F 3	1.026	Total CG	6.557
A2F 3	--	B5D 3	--	2	5.737	Total C	38.227
2	--	2	.224	1	.078	Lugs	
A3F 3	--	1	--	C5F 3	.281	X1L	--
2	--	Total BD	1.279	2	2.289	X2L	.011
Total AF	--	B3M 3	--	1	--	X3L	--
A1D 3	--	2	--	Total CF	22.048	X4L	.191
2	--	1	--	C3VF 3	.016	X5L	.068
A2D 3	--	B4M 3	--	2	.133	Total XL	.269
2	--	2	.027	1	--	X1F	--
A3D 3	--	1	--	C4VF 3	.347	X2F	.080
2	--	B5M 3	--	2	3.989	X3F	.694
Total AD	--	2	--	1	--	X4F	1.441
Total A	--	1	--	C5VF 3	.055	X5F	.427
Heavy Leaf							
B1F 3	--	Total BM	.027	2	1.192	Total XF	2.642
2	.088	B3G 3	--	1	--	X1D	--
1	--	2	--	Total CVF	5.732	X2D	--
B2F 3	.103	B4G 3	.212	3	--	X3D	--
2	.974	2	.561	2	--	X4D	.695
1	--	1	--	1	--	X5D	1.382
B3F 3	1.924	B5G 3	.140	3	--	Total XD	2.077
2	8.971	2	.111	2	--	X3M	--
1	--	1	--	1	--	X4M	.049
B4F 3	.644	Total BG	1.024	3	--	X5M	.080
2	5.056	Total B	22.241	2	.134	Total XM	.129
1	--	Thin Leaf		1	--	X3VF	.132
B5F 3	.304	C1L 3	--	3	.001	X4VF	3.483
2	.870	2	--	2	.479	X5VF	.923
1	--	1	--	1	.022	Total XVF	4.539
Total BF	18.934	C2L 3	.004	3	.046	X3G	--
B3VF 3	--	2	--	2	.643	X4G	4.966
2	--	1	--	1	.011	X5G	5.208
1	--	C3L 3	.011	Total CD	1.336	Total XG	10.174
B4VF 3	.101	2	.532	3	--	Total X	19.830
2	.352	1	.047	2	.020		
1	--	C4L 3	.085	1	--		
B5VF 3	.070	2	1.147	3	.007	Nondescript	
2	.453	1	.005	2	.294	N1L	.155
1	--	C5L 3	--	1	.071	N1D	1.815
Total BVF	.976	2	.288	3	--	N1GL	1.483
B1D 3	--	Total CL	2.119	2	.034	N1GX	4.405
2	--	C1F 3	.076	1	.011	N2	.564
1	--	2	.775	Total CM	.436	Total N	8.422
B2D 3	--	1	--	3	--		
2	--	C2F 3	.643	2	.011	No-G	11.141
1	--	2	3.051	1	.748	"W"	.059
B3D 3	.061	1	.044	2	2.789	"U"	.079
2	.139	C3F 3	1.036	1	.003		
1	--	2	6.925	C5G 3	.343	Grand total	
B4D 3	.007			2	2.663		100.000

See footnotes on page 26.

Table 15. Percentage distribution, by group and grade, 2003 crop 1/ --Continued

Type 35 - One Sucker								
Group and grade	Crop of 2003							
Wrappers								
A1F 3	--	B2D 3	--	C1F 3	.381	Total CG	10.284	
2	--	2	--	2	.229	Total C	34.567	
A2F 3	--	1	--	1	--	Lugs		
2	--	B3D 3	--	C2F 3	.932	X1L	--	
A3F 3	--	2	--	2	1.348	X2L	.020	
2	--	1	--	1	--	X3L	.193	
Total AF	--	B4D 3	--	C3F 3	1.701	X4L	.800	
A1R 3	--	2	--	2	5.405	X5L	.257	
2	--	1	--	1	.037	Total XL	1.270	
A2R 3	--	B5D 3	--	C4F 3	.867	X1F	--	
2	--	2	--	2	4.147	X2F	--	
A3R 3	--	1	--	1	.063	X3F	.421	
2	--	Total BD	--	C5F 3	--	X4F	1.023	
Total AR	--	B3M 3	--	2	1.569	X5F	.057	
Total A	--	2	.367	1	--	Total XF	1.501	
Heavy Leaf								
B1F 3	.130	B4M 3	.033	Total CF	16.678	X1R	--	
2	.534	2	.206	C1R 3	--	X2R	--	
1	--	1	.014	2	--	X3R	--	
B2F 3	.532	B5M 3	--	C2R 3	--	X4R	.089	
2	1.662	2	.155	2	--	X5R	.045	
1	--	1	.009	1	--	Total XR	.133	
B3F 3	1.800	Total BM	.784	C3R 3	.185	X3D	--	
2	5.930	B3G 3	--	2	.655	X4D	--	
1	--	2	.128	1	.017	X5D	--	
B4F 3	1.290	1	--	C4R 3	.835	Total XD	--	
2	7.448	B4G 3	.588	2	.942	X3M	--	
1	.110	2	1.615	1	.004	X4M	.394	
B5F 3	.438	1	.019	C5R 3	--	X5M	.357	
2	.944	B5G 3	.256	2	.162	Total XM	.751	
1	.022	2	1.599	1	--	X3G	.192	
Total BF	20.839	1	--	Total CR	2.799	X4G	9.930	
B1R 3	--	Total BG	4.205	C3M 3	--	X5G	1.763	
2	--	Total B	29.518	2	--	Total XG	11.884	
1	--	Thin Leaf		1	--	Total X	15.540	
B2R 3	--	C1L 3	--	C4M 3	--	Nondescript		
2	--	2	.084	2	.155	N1L	.312	
1	--	1	--	1	.009	N2L	.074	
B3R 3	.186	C2L 3	.129	C5M 3	--	N1R	.464	
2	1.092	2	.209	2	.204	N2R	.083	
1	.014	1	--	1	--	N1G	6.643	
B4R 3	.552	C3L 3	.190	Total CM	.368	N2G	2.614	
2	1.496	2	.905	C3G 3	.447	Total N	10.190	
1	.186	1	--	2	.076			
B5R 3	--	C4L 3	.229	1	--	No-G	7.888	
2	.128	2	2.233	C4G 3	1.281	"W"	.810	
1	.035	1	.025	2	4.325	"U"	1.488	
Total BR	3.689	C5L 3	--	1	.123			
B1D 3	--	2	.412	C5G 3	.807	Grand		
2	--	1	.023	2	3.205	total		
1	--	Total CL	4.438	1	.020	100.000		

See footnotes on page 26.

Table 15. Percentage distribution, by group and grade, 2003 crop 1/ --Continued

Type 36 - Green River								
Group and grade	Crop of 2003	Group and grade	Crop of 2003	Group and grade	Crop of 2003	Group and grade	Crop of 2003	
Wrappers								
A1F 3	--	B2D 3	--	C1F 3	.166	Total CG	11.156	
2	--	2	--	2	2.418	Total C	50.813	
A2F 3	--	1	--	1	--	Lugs		
2	--	B3D 3	--	C2F 3	.255	X1L	--	
A3F 3	--	2	--	2	5.382	X2L	.318	
2	--	1	--	1	.079	X3L	.425	
Total AF	--	B4D 3	--	C3F 3	.482	X4L	1.127	
A1R 3	--	2	--	2	7.996	X5L	.214	
2	--	1	--	1	.208	Total XL	2.084	
A2R 3	--	B5D 3	--	C4F 3	.291	X1F	.030	
2	--	2	--	2	5.368	X2F	.012	
A3R 3	--	1	--	1	.251	X3F	.467	
2	--	Total BD	--	C5F 3	.267	X4F	.760	
Total AR	--	B3M 3	--	2	1.233	X5F	.088	
Total A	--	2	.062	1	.196	Total XF	1.357	
Heavy Leaf		1	.097	Total CF	24.591	X1R	--	
B1F 3	.127	B4M 3	--	C1R 3	--	X2R	.089	
2	.356	2	.041	2	--	X3R	.018	
1	--	1	.076	1	--	X4R	.094	
B2F 3	.313	B5M 3	--	C2R 3	.071	X5R	.035	
2	3.701	2	.020	2	--	Total XR	.236	
1	.098	1	--	1	.104	X3D	--	
B3F 3	.685	Total BM	.295	C3R 3	--	X4D	--	
2	5.367	B3G 3	.069	2	.354	X5D	--	
1	.404	2	.084	1	.006	Total XD	--	
B4F 3	1.012	1	--	C4R 3	--	X3M	.013	
2	4.866	B4G 3	.113	2	.824	X4M	.905	
1	.374	2	1.597	1	.016	X5M	.259	
B5F 3	.163	1	.024	C5R 3	--	Total XM	1.178	
2	1.440	B5G 3	.120	2	.033	X3G	.037	
1	.019	2	.095	1	--	X4G	7.604	
Total BF	18.923	1	--	Total CR	1.409	X5G	1.270	
B1R 3	--	Total BG	2.101	C3M 3	--	Total XG	8.911	
2	--	Total B	23.782	2	.022	Total X	13.766	
1	--	Thin Leaf		1	--			
B2R 3	--	C1L 3	.263	C4M 3	.009	Nondescript		
2	.247	2	.970	2	.674	N1L	.441	
1	--	1	--	1	.095	N2L	.066	
B3R 3	.218	C2L 3	.099	C5M 3	--	N1R	.368	
2	.712	2	1.586	2	.663	N2R	.099	
1	.035	1	--	1	.036	N1G	3.967	
B4R 3	--	C3L 3	.206	Total CM	1.499	N2G	3.263	
2	.736	2	3.565	C3G 3	.141	Total N	8.204	
1	.029	1	--	2	.468			
B5R 3	.039	C4L 3	.056	1	--	No-G	3.435	
2	.433	2	4.838	C4G 3	.626	"W"	--	
1	.013	1	.055	2	5.591	"U"	--	
Total BR	2.462	C5L 3	--	1	.018			
B1D 3	--	2	.517	C5G 3	.541	Grand total		
2	--	1	.002	2	3.773			
1	--	Total CL	12.158	1	--	100.000		

See footnotes on page 26.

Table 15. Percentage distribution, by group and grade, 2003 crop 1/ --Continued

Type 37, Virginia sun-cured							
Group and grade	Crop of 2003	Group and grade	Crop of 2003	Group and grade	Crop of 2003	Group and grade	Crop of 2003
Wrappers							
A1F 3	--	B2D 3	--	C1F 3	--	Total CG	9.436
2	--	2	--	2	.543	Total C	69.595
A2F 3	--	1	--	1	--	Lugs	
2	--	B3D 3	--	C2F 3	.621	X1L	--
A3F 3	--	2	--	2	5.601	X2L	--
2	--	1	--	1	--	X3L	--
Total AF	--	B4D 3	--	C3F 3	--	X4L	--
A1R 3	--	2	--	2	10.040	X5L	--
2	--	1	--	1	--	Total XL	--
A2R 3	--	B5D 3	--	C4F 3	1.305	X1F	--
2	--	2	--	2	17.808	X2F	--
A3R 3	--	1	--	1	--	X3F	--
2	--	Total BD	--	C5F 3	.187	X4F	.307
Total AR	--	B3M 3	--	2	11.391	X5F	.339
Total A	--	2	--	1	--	Total XF	.647
Heavy Leaf				Total CF	47.496	X1R	--
B1F 3	--	B4M 3	--	C1R 3	--	X2R	--
2	.249	2	--	2	--	X3R	--
1	--	1	--	1	--	X4R	--
B2F 3	--	B5M 3	--	C2R 3	--	X5R	--
2	.740	2	--	2	--	Total XR	--
1	--	1	--	1	--	X3D	--
B3F 3	--	Total BM	--	C3R 3	--	X4D	--
2	3.039	B3G 3	--	2	--	X5D	--
1	--	2	--	1	--	Total XD	--
B4F 3	--	1	--	C4R 3	--	X3M	--
2	1.747	B4G 3	--	2	.485	X4M	2.785
1	--	2	--	1	--	X5M	2.078
B5F 3	--	1	--	C5R 3	--	Total XM	4.862
2	.126	B5G 3	--	2	.446	X3G	--
1	--	2	.338	1	--	X4G	.556
Total BF	5.901	1	--	Total CR	.931	X5G	2.141
B1R 3	--	Total BG	.338	C3M 3	.264	Total XG	2.697
2	--	Total B	6.239	2	.973	Total X	8.206
1	--	Thin Leaf		1	--		
B2R 3	--	C1L 3	--	C4M 3	--	Nondescript	
2	--	2	--	2	4.792	N1L	1.341
1	--	1	--	1	--	N2L	.281
B3R 3	--	C2L 3	--	C5M 3	--	N1R	.338
2	--	2	--	2	3.335	N2R	.445
1	--	1	--	1	--	N1G	1.815
B4R 3	--	C3L 3	--	Total CM	9.365	N2G	1.473
2	--	2	.099	C3G 3	--	Total N	5.694
1	--	1	--	2	.091		
B5R 3	--	C4L 3	--	1	--	No-G	9.422
2	--	2	2.113	C4G 3	--	"W"	.097
1	--	1	--	2	1.711	"U"	.746
Total BR	--	C5L 3	--	1	--		
B1D 3	--	2	.156	C5G 3	--	Grand total	
2	--	1	--	2	7.635		
1	--	Total CL	2.368	1	--		100.000

1/ Detail may not add to total due to rounding.

2/ These grades suspended for use since the 1992 crop.

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